





PTW: Sport, Leisure and Road Safety

"The Road Safety Situation in Portugal"
Presents:

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Vice-President CMT/FIM

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Introduction

- **♦** The Market situation
 - Evolution of circulating park
 - Evolution of Sales
 - The impact of the new Driving License Law (equivalence B>A1)
 - Recent developments



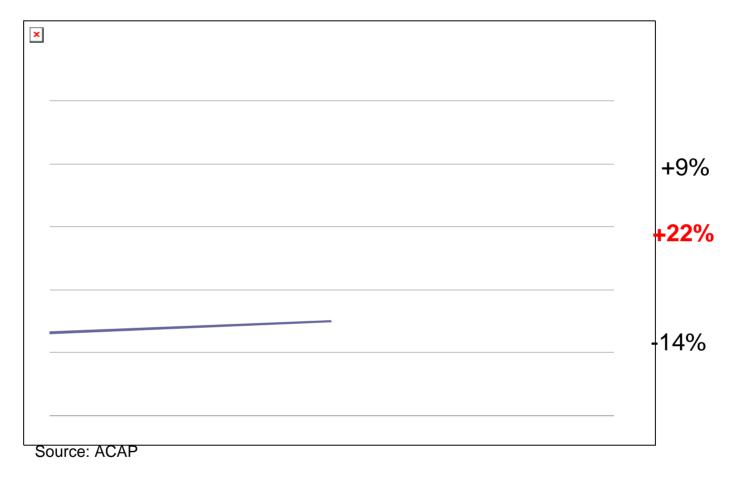
The Market Situation in Portugal



- © The Total Market Share kept stable during the period
- © The Mopeds segment is reducing while Motorcycles is raising.



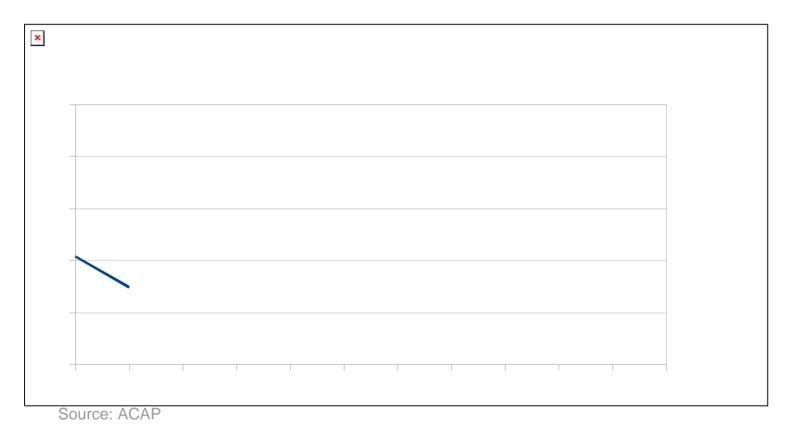
The Market Sales Structure



- © The reduction of the Moped segment results also from the reduction of sales..
- © This trend has been confirmed during all the period (2007-2009).



The Market Sazonality in Portugal



© 1st Semester with over 56% of the total sales, except 2009, because of the new law.



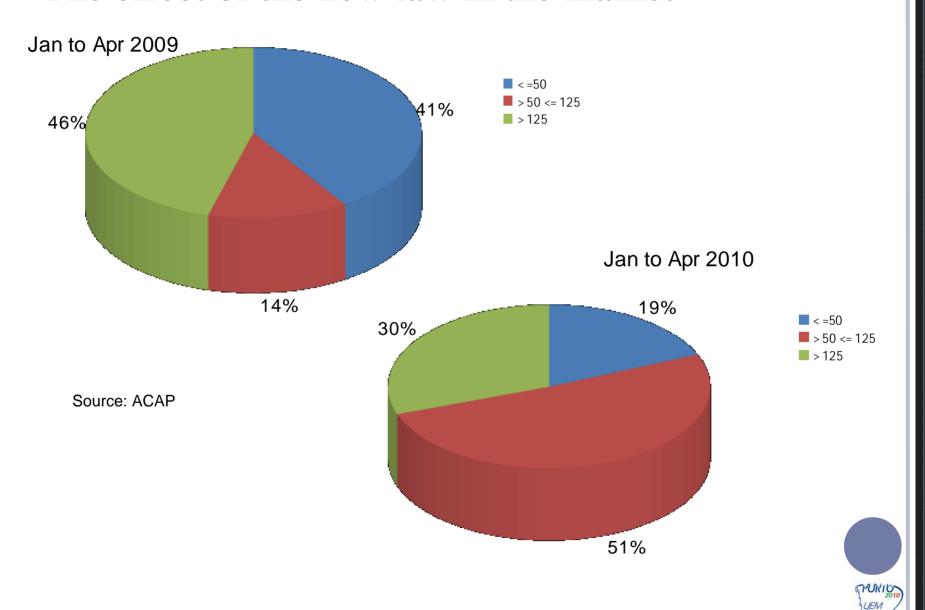
The effect of the new law in the market



♠ At the end April 2010, this segment grew almost 4x (from 647 to 3.288 units) representing almost half of the sales.



The effect of the new law in the market



Possible Outcomes of this situation

- ♠ Much more PTW's circulating » gives motorcycling a better image and strenght to our message.
- © Using PTW's on a dayly basis, comuting to work
- ♠ Also need to look into road safety issues accidents will certainly raise!

Recent developments

- At the same pace of cars, electric PTW are appearing, with some tax support from the government.
- Apart from "refueling" at home, there are some points to recharge batteries.







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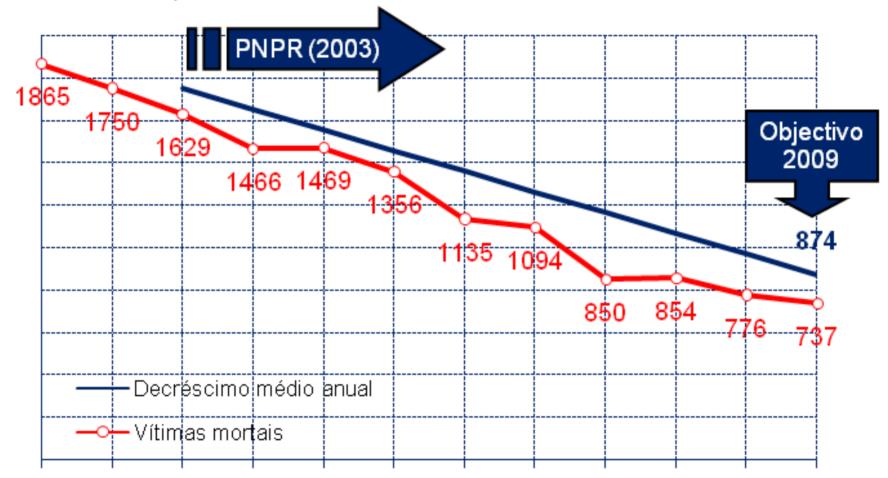


Road Safety in Portugal

- - Defined several actions with the vulnerable road users as the main targets, one of which were motorcycles.
 - Define a global objective of reducing 50% of the total casualties.



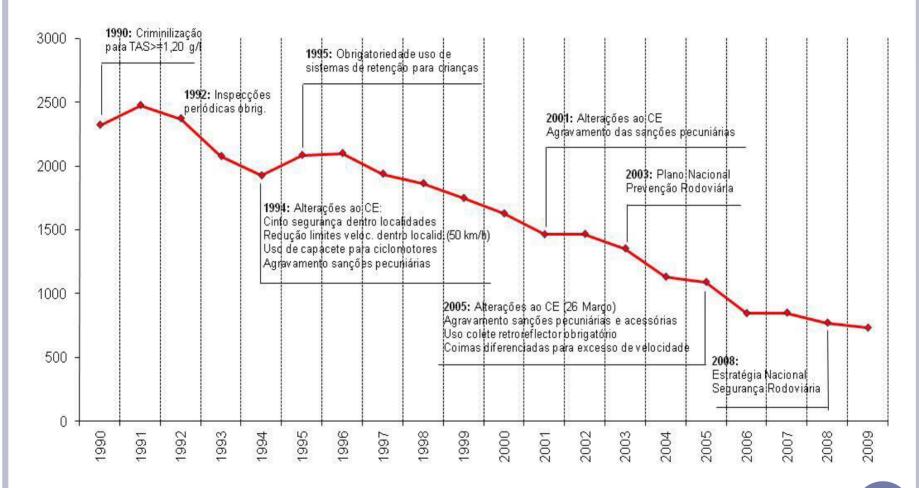
Road Safety National Plan - 2003



1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009



Road safety initiatives: 1990-2009



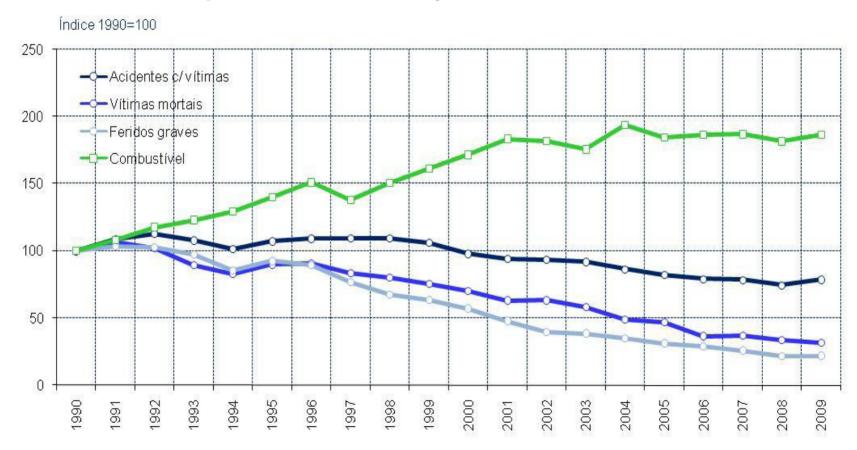


Road Safety Evolution (1998-2009)

		152	627
		175	891
		1/3	09
l	l		

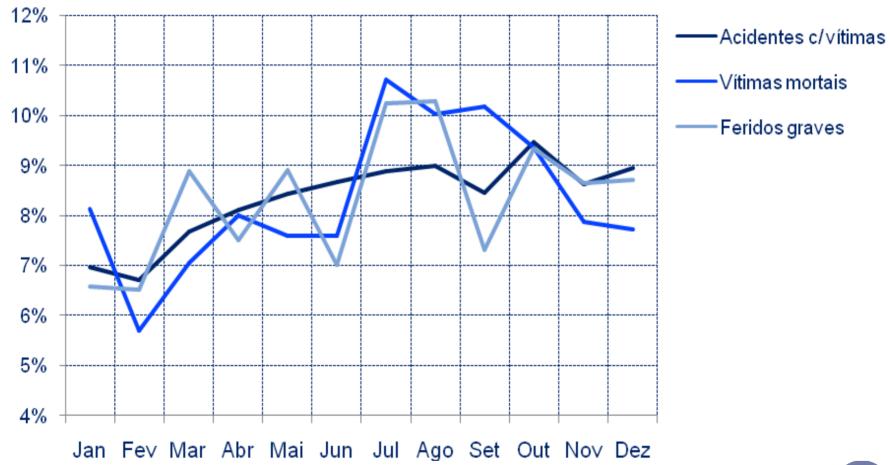


Fuel consumption and road safety: 1990-2009





2009, Monthly accidents





Accidents by vehicule category

42.328	45.312
3.782	3.705
3.650	3.652



Victims according to vehicule category

62	50	263	264	3.906	3.881
102	102	371	363	3.796	3.788

^{*}Driver/rider and passanger



Drivers victims according to maneuvers

Driving oppst. sense	13	9	227	191
Sudden deviation	45	48	963	972
Normal Driving	352	318	19.971	21.085
Turn left	13	15	1.382	1.418
Sudden stop	6	1	273	277
Left overtaking	16	23	774	802
Speeding	118	86	4.393	4.048
Others	47	36	2.547	2.993
total	492	450	26.137	27.738



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- ← The Road Safety in Portugal
- **†** The actions taken by FMP



Actions taken by FMP

- - It was the first time that a Law was passed in the National Assembley by unanimous vote.
 - The result is that all the new roads use this device and most of the old ones are in the process of doing the same.





Actions taken by FMP

- © Reduction of 30% of the cost for PTW's in all the Higways and bridges with tolls.
 - May be the first coutry to have such an advantage for riders.
- ◆ Participation in all the legislative process that involved PTW's (road code, safety barriers, License equivalence B>A1, etc.)

Actions taken by FMP

Parking space dedicated to PTW's









Q&A

Thank you for your attention

